October 30, 1940

Mr. E. C. Rockwell, 705 Palisade St., Pasadena, Calif.,

Dear Mr. Rockwell:

I regret to discover that your letter regarding the Somers system of fixing colony rentals has been neglected for so long. We have no literature on the system now: Mr. Somers came here and set up the method used. The best work we know of on this system is "The Science and Practice of Urban Land Valuation", published and distributed by The Manufacturers' Appraisal Company, 4021 Walnut St., Philadelphia, Pa. The cost is \$3.00 per copy. I wonder if it may not be in your public library.

When the system was instituted in Fairhope what was considered to be the most valuable lot
in the community was given a frontage rate of 1.00
and using a multiplier of 100 this gave an annual
rent of \$1.00 per front foot 100 feet deep lesser or
greater depths being calculated by means of the Somers depth curve. All other sections of the town
were given rates relative to their value and the
rents calculated as above. Corner lots, of course,
receive special treatment by applying the Somers
corner card values in addition to the frontage valuess.

The general growth of the community and public improvements of general enhancement value are taken care of by increasing the multiplier and Fairhope's multiplier which started at 100 has now become 2.55. Irregular rates of growth or of distribution of communal benefits are taken care of by adjustments in the frontage rate in the particular locality. A general review is made each year and it is seldom that no opportunity for equalization can be found. Generally the result is a raise but often some detrimental influence will be discovered justifying a decrease in the rate.

I am sorry not to be able to give you a

more complete report.

Very truly yours,

705 Palisade St. Pasadena Cal. you will 10-11-40 Secretary, Facrhope Single Jax Colony Fairhope, ala. Dear Seri-I am anxious to obtain information as to how the "Sommers System" of determining Colony Rentals, operates. Can you send me literature I can obtain it? Thanking you for this courtery, I Jahr Sincerely yours. El. Rockevell