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'an unimaginative, conservative orientation'. The directors decided that the consultant's services would be terminated before they went on to try and raise funds for the School.

The School's programme that received the highest level of approval was what is called National Research. This was being conducted by Dr. Michael Hudson who was on a two year contract. For twenty-seven of the fifty-five respondents a programme to develop a comprehensive data base and macro-economic model using Georgist approaches was a number one priority. "To most of them, developing this capability at the School far exceeds the importance of any of the School's other initiatives, including its adult education programme," reported Plotch. The board at its meeting decided to terminate Dr. Hudson's work halfway through his two year contract.

THE most high profile work among Georgists in the US is the two-rate property tax campaign by Dr. Steven Cord, a member of the School board who has successfully persuaded a string of small Pennsylvanian cities to alter the structure of their property tax. But according to Plotch, support for the expansion of Dr. Cord's research and consulting work to include New York City and other localities was mixed.

Seven of the fifty-five respondents were enthusiastic, but "a very large number mark it as a low priority". While Dr. Cord's supporters saw his work as "laboratories for change" many opponents saw this work "as a strategic error, preferring to see money invested in national research and dissemination efforts, national education change or national political action".

The lukewarm attitude to Dr. Cord's work among most respondents was summarised by the observation that "it's a diversion from a national, single tax". The School has provided annual cash support to Dr. Cord's Centre for The Study of Economics since 1985.

PLOTCH concluded that "the movement is at odds with itself... Despite these acrimonious divisions, there is a desire on the part of most interviewees to help

reshape the Movement and to assist the School if possible".

But the desire to help would not be acted upon by a "significant number of otherwise sympathetic respondents as long as lifetime board tenure and the practice of compensating certain board members continues. These governance issues are strongly felt and will not go away".

Plotch found that fifty per cent of the board members interviewed would not assist in raising funds for the School. The possible offer of financial gifts from board members "are not large enough to sustain a successful multi-million dollar campaign effort". Two respondents said they might consider making gifts in excess of

\$100,000 to the School, but almost all of the possible gifts mentioned depended on modifications to the School's policies.

Plotch recommended that the School should create an Ad Hoc Planning Committee to consider the suggestions and needs of prospective donors. After successfully completing the recommended action, the School should consider authorising an intensive campaign to raise \$1.5m. But the consultants had no doubt that some tough issues would first have to be confronted: "These issues go to the heart of the School and the Movement's future, indeed, their very survival".

FRED HARRISON

IT'S TIME FOR GLOBAL CO-OPERATION!

Dr. John Loveless, chairman of the Henry George Foundation of GB, has mailed an appeal to the leaders of Georgist organisations around the world:

AT A MEETING on August 29 at the Henry George Foundation of America attended by Steven Cord and Josh Vincent of the HGFA, Hanno Beck of the Banneker Center and John Loveless of the Henry George Foundation of GB, Dr. Loveless posed the question: How would or could the international Georgist movement make even the most trivial policy decision?

The answer, it was agreed, is that there is no procedure for determining policy. The international Georgist movement *has no way to make even the most trivial decisions* that could help to co-ordinate its efforts, to avoid duplication and to improve its image and efficiency.

By way of example it was proposed by Dr. Loveless that HGF (GB) would in future use the 1871 portrait of Henry George (as shown on the front of the recent Robert Schalkenbach Foundation catalogue) as the 'preferred' image of Henry George. Would HGFA also agree to use this as the 'preferred' image? Yes, they would. Great, a bilateral agreement is a good start, but there are dozens of other Georgist organisations out there!

What the Georgist movement desperately needs is a professional centre from which other 'branches' would take

their lead, but how can we persuade the various Georgist leaders to cede just a small part of the right to manage their own little empires? Unless we can organise ourselves better with a recognisable centre we will remain a poor quality, poorly prepared, insignificant group. But if we can organise ourselves a bit better we will surely win before long.

The HGF of America and the HGF of Great Britain have agreed to co-operate to help to improve the quality, unity and image of the Georgist movement. May we invite the HGFs of Canada, Australia, Denmark, Korea, Russia etc. to align themselves with us for this purpose by also agreeing to use the 1871 picture of HG as the 'preferred' image of HG? Further beneficial co-operative agreements might follow. For example, Imran Khan is trying to set up a new Justice Movement in Pakistan. If he were to receive a letter of encouragement signed by 10 or 12 heads of HGFs from some of the major countries of the world, or from a similar grouping of Progressive movements, enclosing some introductory material he might just absorb some of our thinking. The same formula could be used again and again with other prominent progressive individuals who have shown that they understand the need for something better than capitalism or socialism.

Please discuss these matters with your managing body.