

development of classes. It is recognized that classes are more effective, because of the opportunity for discussion which they afford, and because of that development of associations which is necessary for the progress of the movement. If two or more enrollments are received from a town in which there is no class, it will be the object of the correspondence division to make these students known to one another for the purpose of their discussing the questions among themselves, and of eventually organizing a local class.

Every friend of the movement is requested to send names of people who might or should be interested in taking the course. Names, names, names—that's what the correspondence division asks for. It costs money to get names, and money is not too plentiful. Therefore, names that are sent in amount to a valuable contribution. School teachers, newspaper men, business men, ministers, lawyers, doctors—anybody with intelligence enough to read "Progress and Poverty"—all are good prospects for the correspondence course. We urge every reader of LAND AND FREEDOM to send at once a long list of names and addresses of people to whom the correspondence course should be offered. Send these lists to Correspondence Division, Henry George School of Social Science, 211 West 79th Street, New York.

The Robert Schalkenbach Foundation Report

THESE last weeks have been busy ones for the Schalkenbach Foundation. The Christmas Campaign was successful. People all over the country responded to our suggestion: "Make this a Georgeist Christmas." The books went gaily wrapped, and the office took on the air that accompanies such Yuletide festivities.

Two gift orders of books went to members of Congress, and one to a member of the Legislature in a nearby state. A generous lady in California accompanied her check for a complete set of Henry George's works with the hopeful remark, "I am trying to convert my Congress man."

We have been fortunately free this year from the "after Christmas" lull that is sometimes experienced. Among the many orders received, we were especially interested in one for several books which came from an association of merchants and manufacturers in Mississippi, and another from a well known Congressman for five copies of "Progress and Poverty" to be shipped to Washington.

An interesting suggestion was made in a recent letter from a city in northern New York. Talking of Single Tax, the writer said: "I truly believe that the best way to present the subject is on the screen. I have heard many speakers on Single Tax, but I have yet to see fifty per cent of any audience grasp the import of the thing

in listening to a speaker. But if that same speaker were to show the principle of Single Tax in dramatic form, a story, if you please, on the screen, for fifteen minutes, and then give his talk, the interest and agitation would be tremendous."

Some years ago John Wilson Bengough employed this idea of visual education, illustrating his lectures with amusing chalk sketches which he made, as he went along, upon an easel covered with drawing paper. This is called "chalk talking." Our "Up-to-date Primer" contains a collection of these amusingly clever illustrations.

Another friend tells us, with his order for books: "You may be interested to know that my desk is honored by the presence of one of your fine colored pictures of Henry George." This is only one of the many comments we receive from people who have purchased this beautiful reproduction of the famous oil painting by Harry Thurston See.

There has been a lively activity among the bookdealers in recent weeks. Our suggestions that they lay in a stock of Georgeist books meets a growing response, and, occasionally, a dealer will tell us that he is featuring the books in a special window display. It would be a great help if, when such displays appear, the readers of LAND AND FREEDOM in that locality would take occasion to comment and congratulate the dealer. Everybody appreciates a "pat on the back" and we have found bookdealers to be no exception to this rule.

And now for our foreign contacts:

From Shanghai, last week, in the stilted phraseology of the foreigner unaccustomed to our language, came an order for "Progress and Poverty."

From Mexico, from one who only recently became acquainted with the Foundation: "I am glad to learn that the great and good work is being carried forward in the interests of the Georgeist Crusade."

From British Honduras: "Have opened the way for a favorable reception of any Henry George literature—especially 'Progress and Poverty'—to several governmental executives. The most boldfaced system of land monopoly obtains here. This is truly a White Man's country, and, in time I believe many whites will settle here to cultivate the soil. It is really a semi-tropical climate in the tropical zone. Four months of the year one needs several woolen blankets at night. All semi-tropical, as well as tropical, fruits and vegetables will grow here most easily and luxuriantly. However, there is no doubt about the curse of Land Monopoly. Some of the people are fully alive to this evil and they have a clumsy system of taxing unused land more than land that is put to use. However, inasmuch as a powerful politician in England owns large parcels of very valuable land, the local government feels compelled to go carefully on Land Value taxation."

—V. G. PETERSON, Acting Secretary.