

a class. Mr. Rose of Pittsburgh has also been supplied for a class of eighteen.

We learn from Mrs. Bessie Beach Trueheart of Houston, Texas, that she is maintaining a local lending library of Henry George books. She finds that the "Story of My Dictatorship" is a popular booklet, and we are ordering for her and for others who are asking for it, a larger quantity of this very attractive new British edition which we expect will be on hand shortly. The price of the booklet, to include postage, will be thirty cents a copy, and four for \$1.00.

Mr. Tideman of Chicago is starting his second class in the "Science of Political Economy" and has ten pupils to date. Mr. Willis Malone of St. Louis has been active in distributing the new edition of the "Condition of Labor," which retails at fifty cents containing considerable additional material—especially the letter to members of his diocese, of Bishop Nulty, of Meath, Ireland. Due, no doubt, to the activity of our friends in Mississippi, we received an order from a Supreme Court Judge in Jackson, Miss., for fifty copies of the lecture "Moses" by Henry George.

From a professor of economics in the University of Illinois we received an additional order for sixteen copies of "Progress and Poverty." This gentleman orders on an average of 150 copies a year for his classes.

Prof. Darwin Smith, President of the California College of Commerce, is teaching "Progress and Poverty" to a class of twenty in his regular school work. He is contemplating another class of evening meetings, and we hope to have more to report on this at a later date. Prof. Smith has been a constant correspondent, and it will be a valuable addition to our movement in California, if Prof. Smith undertakes the work of teaching evening classes in "Progress and Poverty."

Prof. Smith writes:

"I am thinking seriously of organizing a class to study 'Progress and Poverty.' I have sent for a copy of the Teacher's Manual. The twenty copies you sent me were taken immediately by an adult discussion group connected with the Congregational Church here. I think a class for the study of this book will be worth while because so many people, who just read it, don't seem to get the idea Mr. George has to present."

Members of the East High School at Rochester, N. Y., have ordered many copies of Henry George's books. There seems to be a center of interest in that city.

Princeton University has sent its regular order for fifty copies of "Progress and Poverty."

From Prof. R. F. Wood, Department of History, Central Missouri State Teachers College, we received the following letter:

"I have enjoyed very much 'The Philosophy of Henry George' by Dr. George R. Geiger. I have been a reader of the principles of Henry George for the past twenty-five years and want to say that he has never been answered."

Through the courtesy of Mr. Fiske Warren, an adver-

tisement will appear in the magazine "Motion Pictures of the World and Its Peoples," advertising the Enclaves of Economic Rent, and incidentally, Mr. Warren has included an advertisement of "Progress and Poverty," and a special offer for a free copy of his book "Enclaves of Economic Rent," with every copy of "Progress and Poverty" that is purchased. He also calls attention to the Henry George School.

Summing up the volume of books and pamphlets that have gone out of the office since the last inventory date, May 9, 1934, to March 9, 1935, we find that 4,640 books have been distributed, 30,504 pamphlets, and an unestimated number of advertising leaflets. To those who think that "Progress and Poverty" is too long to read and that people do not want it, may we call attention to the fact that this book has always been the leader of the Henry George books, and of the 4,640 books sold and mentioned above, 2,206 represent copies of "Progress and Poverty." The next best seller is "Social Problems," of which 830 copies were distributed. Our records show a sale of 666 books to bookstore dealers during the ten months, of which 482 copies were "Progress and Poverty" unabridged, and 184 other titles, showing that the general public calls for "Progress and Poverty" oftener. We note, however, that since we launched the new edition of "Social Problems" in 1934, a demand has grown up for that book as well.

The correspondence in the office has been heavy, and we estimate that anywhere from ten to fifteen letters a day are received and answered.

ANTOINETTE KAUFMANN, Secretary.

## Activities of the Manhattan Single Tax Club

1. That most effective instrument of publicity, the Radio, will be employed even more extensively during 1935 than it was in 1934.

This year President Ingersoll will broadcast more than 800 Single Tax messages, many of them over chain systems consisting of from 20 to 50 stations each. These messages will be heard by many millions of listeners.

In addition to this regular Radio campaign, the very interesting and important series of Radio interviews featured under the title "His Honor the Mayor," will be continued until every city east of Chicago will have the opportunity to "air" its taxation problems. Nearly all of the Mayors eagerly seize the chance to get on the air to talk about their beloved cities.

We get our Radio time free of charge because of the feature value of our broadcasts; nevertheless our Radio campaign entails a heavy expense. It is the modest increase in our income in recent months that has enabled us largely to expand our Radio propaganda.



MR. INGERSOLL'S CURRENT BROADCASTS ARE AS FOLLOWS:

Monday: WCNW, 2:45 p. m.; WMCA, 10:30 p. m.  
 Wednesday: WWRL, 1:15 p. m.; WCNW, 2:45 p. m.;  
 WBBC, 3:30 p. m.; WMCA, 10:30 p. m.  
 Thursday: WLTH, 10:15 a. m.; WCNW, 2:45 p. m.;  
 Friday: WILM, 3:30 p. m.; WDCL, 3:30 p. m.; WDAS,  
 5:15 p. m.  
 Saturday: WDAS, 10:45 a. m.; WMCA, 10:30 p. m.  
 Sunday: WMCA, 11:00 p. m.

This schedule of broadcasts is subject to change from time to time but those listed above will be increased in number during the spring and summer.

2. During the year the Club will vigorously promote a campaign designed to persuade Single Taxers everywhere to connect themselves with, and to enter actively and aggressively into the work of the local organizations of the two major political parties. This is the most important field of activity than can possibly be occupied by Single Taxers today and it is a field that is wide open. The Club will act as a school for training and helping Single Taxers to meet the problems and situations they encounter in this direct-action political work.

This is the kind of work that has been so effective in western Pennsylvania, in California and in many other sections.

We have already persuaded a number of our members to engage actively in promulgating Single Tax principles in the local organizations of the two old parties here in New York City with most gratifying results.

There are so many wild, unsound economic measures now put forth by members of both of the old parties that the sane, sound, simple story of the Single Tax actually seems conservative and unanswerable to many of the political workers who can be brought to study and consider its obvious contrast to the liberty-destroying schemes of the artificialists.

3. The Club is undertaking the colossal task of compiling a list as complete as may be humanly possible of all the Single Taxers in the United States, this list, when completed, to be accessible to all Single Tax organizations, foundations, schools and publications.

Our mailing list has already had many accessions and we will keep up the work until we have a more complete list of Single Taxers than has ever before been compiled or attempted.

4. The publication of *democracy*, a Weekly Journal of Fundamental Economics, which will print selected examples of President Ingersoll's broadcasts and will contain other pungent and interesting articles as well as current economic comment. Volume 1, No. 1 of *democracy* has met with a very favorable reception. We hope to have this paper on a self-supporting basis within six months. The best Single Tax writers in America will contribute to *democracy*.

Since the above was written we have had most flattering commendation of *democracy* from many of the leaders of the Single Tax movement throughout the United States. If this enterprise receives the financial support

it deserves, *democracy* will be a great success and will operate as a powerful influence for promoting democratic thought.

5. During the year the Club proposes to sponsor at least a half dozen dinners, each of said dinners to be in honor of a Single Taxer who has attained national recognition by reason of some striking and distinctive achievement or service in advancing the cause.

At the first of these dinners, on April 6, Hon. William N. McNair, Mayor of Pittsburgh, will be the guest of honor and chief speaker.

The next dinner will be in honor of Hon. Jackson H. Ralston who is leading the campaign for the adoption of a Single Tax Amendment to the Constitution of California.

The Club will be glad to receive nominations of those considered entitled, by reason of their special achievements or services in promoting the Single Tax cause, to rate as honor guests at dinners to be staged during the coming summer and autumn.

6. The Club furnishes able lecturers to address Boards of Trade, Chambers of Commerce, meetings of Kiwanis, Rotary, Lions and other like clubs, civic organizations, political meetings, literary societies, schools, colleges and universities.

The Club has been compelled to turn down a few invitations to deliver addresses in distant parts of the country because of the traveling expense involved, but has been and will be able to respond to all calls within a distance of three hundred miles and, of course, will be glad to send lecturers to more distant points if assisted in the matter of traveling cost.

7. The distribution of the works of Henry George and of other Single Tax literature.

We do not wish to encroach upon the field of the Robert Schalkenbach Foundation, but we have some old, rare and odd tracts and pamphlets on hand and will be glad to furnish these to members or non-members upon application. Any inquiries regarding this old Single Tax literature will be promptly answered.

We have also a limited stock of the works of Henry George, Thomas G. Shearman, Louis F. Post, John S. Codman, C. B. Fillebrown and other elders of the movement including several editions of each of the various books.

8. Persuading and inspiring Single Taxers to write communications and timely articles for the newspapers and magazines.

We have been urged to revive and reorganize the old "Letter Writing Corps" and would be glad to receive the advice and suggestions of our members about this matter and about the whole plan of promoting Single Tax letter writing in a systematic way.

A few extracts from a broadcast illustrating one of the methods which Mr. Ingersoll employs the Radio to spread a knowledge of Single Tax principles:

From a Radio interview over WMCA on March 17 with Mr. Walter Fairchild by Mr. Charles H. Ingersoll. (Mr. Fairchild is a member of the New York Bar,



former President of the Manhattan Single Tax Club and President of the Association for Scientific Taxation.)

Q. "Mr. Fairchild, I understand you are anxious to get rid of this sales tax that has recently been placed on consumers in New York City, and I wish to ask you a few questions about it. For example, what do you suggest in place of the sales tax?"

A. "That's a fair question. I don't think anyone has a right to tell the City Administration to repeal the sales tax without at the same time showing where to get the money which the City must have."

Q. "What do you propose, then?"

A. "I propose a tax by the city on property which gets the *benefit* of the city taxes—that is, the land values of the city."

Q. "In what special form would you impose a tax of this character at this time?"

A. "I propose a special excise tax to be levied immediately on vacant land and on under-improved property; that is, on valuable land which is not used or which is not adequately used."

Q. "Now, Mr. Fairchild, wouldn't this special tax you advocate tend to increase the cost of living?"

A. "No, it would not because it is a tax on the privilege of using city services which are now wasted by the holders of vacant lands and under-improved sites."

Q. "Have you any data showing approximately what proportion of the sites of New York City is inadequately improved?"

A. "We estimate, both in area and land values, about three quarters of Manhattan are under improved. Nearly \$3,000,000,000 of land value in Manhattan is blighted with residence and business slums. This means that the city treasury loses each year more than \$50,000,000 in taxes on under-improved property in Manhattan alone."

Q. "What are the chief factors that operate to create site values in New York?"

A. "The services rendered by the City of New York through its tax budget, population, and the concentration of commercial activities."

Q. "Do you think that the sales tax is worse than many other taxes that we have?"

A. "It is the most burdensome and destructive of all forms of taxation."

Q. "How would your proposed tax affect unemployment relief?"

A. "It would raise more than \$50,000,000 a year and would lessen the need for unemployment relief."

Q. "How would it do that?"

A. "By stimulating building on lots that are now held idle, it would increase employment."

Q. "Why are you so strongly in favor of taxing land values rather than improvements?"

A. "Because land values, being a social creation, rightfully belong to the public and should be taken by the government, which is the agent and instrument of society, for public needs."—CHARLES S. PRIZER.

## On the March With John Lawrence Munroe

FIELD DIRECTOR, THE HENRY GEORGE SCHOOL OF  
SOCIAL SCIENCE

SPEAKING APPOINTMENTS, JANUARY 28 TO MARCH 19, 1935, INCLUSIVE

(With the approximate attendance and the name of person by whom each appointment was secured.)

South Bend, Ind.—Economics Class, Mr. O. J. Keltner, Instructor, Central Senior H. S.; 30; Dr. E. G. Freyermuth; 10 a. m.; Jan. 28. Assembly of Social Science classes; Central Senior H. S.; Mr. C. L. Kuhn, Instructor; 80; 11 a. m.; Jan. 28. Civic Planning Assn.; 30; Dr. Freyermuth; noon; Jan. 28. Assembly, Riley H. S., Glenn S. Kropf, Principal; 600; Dr. Freyermuth; 10 a. m.; Jan. 30. Lions Club; 25; Dr. Freyermuth; noon; Jan. 30. Thomas Commercial School, Mrs. B. R. Thomas, Pres.; 30; 11 a. m.; Jan. 31. South Bend Com. College, Mr. M. D. Puterborough, Pres.; 200; 8:30 a. m.; Feb. 1. Exchange Club; 28; Dr. Freyermuth; noon; Feb. 1. Men's Club, First Christian Church, Rev. Elmer Ward Cole; 184; 9:30 a. m.; Feb. 3. Forum, First Presbyterian Church, Rev. Charles T. Baillie; 35; 7:30 p. m.; Feb. 3.

Elkhart, Ind.—Elkhart Economic Forum, James A. Bell, Pres.; 30; 8:00 p. m.; Jan. 28.

Goshen, Ind.—Elkhart Co. Farmers Union, Lloyd Martin, Pres.; 100; 8:00 p. m.; Jan. 29.

Grand Rapids, Mich.—Public Meeting, Henry George Club, Mr. M. Herman Friedrich, Sec.; 30; 8:00 p. m.; Feb. 5. Assembly, Davenport McLachlan Institute, Mr. M. E. Davenport, Pres.; 200; 8:45 a. m.; Feb. 6. Assembly, Heaney Com. College, Herbert M. Heaney, Pres.; 80; 9:45 a. m.; Feb. 8. Discussion Club, M. H. Friedrich; 6; 8:00 p. m.; Feb. 8.

Lansing, Mich.—Economics Class, Ray Robson, Instructor, Peoples University; 7; 7:30 p. m.; Feb. 11. Current Events Class, Maxwell G. Sweitzer, Instructor, Peoples University; 18; 7:30 p. m.; Feb. 12. Lansing Business University, Mr. M. F. Denise, Mgr.; 100; 10:30 a. m.; Feb. 14.

Detroit, Mich.—Civic club; 82; Mr. Lutey, Sec.; noon; Feb. 20. Society for Economic Freedom, A. Laurence Smith, Pres.; 9; noon; Feb. 21. Fellowship, Y. M. C. A., Turner W. Ross, Chairman; 18; 8:00 p. m.; Feb. 23. Economics Class, Walsh Institute of Accountancy, Archie D. Waring, Registrar; 25; 10:30 a. m.; Feb. 25. Economics Class, Prof. E. W. McFarland, Wayne University; 25; 2:30 p. m.; Feb. 27. Detroit Federation of Womens Clubs; 30; Wm. L. Palmer; 2:45 p. m.; Feb. 28. Java Club, Y. M. C. A.; 25; Henry C. L. Forler; 9:00 a. m.; March 3.

Birmingham, Mich.—Rotary Club, J. B. Howarth, Sec.; 50; noon; Feb. 25.

Toledo, Ohio.—Scott High School, Mr. R. H. Demorest, Principal; 300; 11 a. m.; March 4. Toledo Economic Forum, Robert L. McCaig, Pres.; 30; 8:00 p. m.; Mar. 4. Economic Class, Prof. L. L. McKibben, Y. M. C. A.; 10; 8:30 p. m.; March 5. Bowling Green State College, Dr. H. B. Williams, Pres.; 8:00 11 a. m.; March 6. Economics Class, Prof. Clayton C. Kohl, Bowling Green State College; 60; noon; March 6. Non-Partisan Progressive League, Thomas Oakes, Pres.; 200; 8:00 p. m.; March 6. Church Supper, Westminster Presbyterian Church, Rev. Elwood Rowsey, Pastor; introduced by Rev. W. W. Young; 35; 6:00 p. m.; March 7. Kenilworth Club, Grace Reform Church, Robert Johnson, Pres.; 200; 8:00 p. m.; March 8. Lucas Co. Federal Transient Bureau, Rev. W. W. Young; 100; 8:00 p. m.; March 9. Channing Club, First Unitarian Church, Rev. Walton E. Cole, Pastor; 20; 7:00 p. m.; March 10. Knights of the Round Table, Hal Gilbert; 30; noon; March 11. Economics and Social Science Classes of Profs. Arvid T. Johnson, C. J. Bushnell, and C. K. Searles, University of Toledo; 50; 10:30 a. m.; March 12. Y. M.