

responsible interest. Merely taxing all land according to its gross value is a clumsy system that must be overthrown in favor of the annual land value tax which would lower the selling price of the land even if its gross value con-

tinued to grow. "An evil cannot be fought by veiling it, only by abolition of its causes."

The above article by Heinrich Richard of Bonn was translated from the German by Pavlos Giannelias of Lyon, France, a veteran Georgist.

Don't Give Up

by JOSEPH S. THOMPSON

IF I ever run into a hard-shell from now on, I'm going to shut up!

Why?

I got into an argument with Bill Ingalls and got nowhere.

What was the argument?

Oh I was talking about Hutchins' article. You know Robert Hutchins — he was president of a university — Chicago University. He said we should stop taxing buildings and put the tax on the land only.

Gee, Did he? I must read that. But what about Bill Ingalls? How long ago did you talk with him?

Oh, ten days — two weeks, maybe.

He didn't agree, I suppose.

Didn't agree? Gosh, by the time he got through, Hutchins was a communist, I was a fool falling for every crazy notion, our tax system was perfect — then he came up with "ability to pay" and "across the board" and "make everybody tax conscious." Boy, I got nowhere. I give him up.

That's where you're wrong. Never give anybody up. He'll battle with you. He'll admit nothing — even when you make a point that teaches him something he'll never let you know...

Well, I don't see any use in working over somebody who's against you.

Let me finish. The reason I went on about Bill Ingalls was that I saw him and Sandy Burke...

Sandy Burke! There's a hard-shell if ever there was one! Why...

Let me finish. Sandy was saying they

ought to raise the sales tax and relieve the property owner, when out comes Bill Ingalls. Yeah, your friend Bill. And he says, "wait a minute now, Sandy. This feller Hutchins — he's a college president, mind you, says don't tax buildings but put the tax on the land. He claims that'll make business..."

Bill Ingalls said that?

He did indeed.

And Sandy says, "Bill, that feller Hutchins must be a communist and you're a fool falling for every crazy notion!"

Gosh, that's just what Bill said to me!

Sure, and that's why I say to you, never give anyone up. You never can tell what effect you're having because a man rarely admits that he was wrong. Don't expect it.

You mean I ought to go right on arguing? That's where I live!

Well, yes, in a way. But don't get them in the habit of saying, "here comes old Land Value Taxation again!"

Joseph S. Thompson of San Francisco is president of the Henry George School, New York, and honorary president of the school in San Francisco. The syndicated newspaper column mentioned above in which Dr. Robert Hutchins expressed his views in favor of land value taxation (see Feb. HGN p. 13) has now been reprinted in its entirety, and copies are available on request from The Henry George News, 50 E. 69 St., New York, N. Y. 10021.