

**EUGENE W. WAY,**  
**P. O. BOX 193**  
**SEATTLE, WASH.**

Seattle, Wash. July 2, 1932.

Mr. Oscar H. Geiger,  
150 Nassau St.,  
New York City,

Dear Sir: I am anxious to have your opinion of the value of the inclosed pamphlet for propaganda purposes. It may contain some statistics that will interest you. Few are aware of the enormous increase in city business land values compared with farm land values, particularly farmers. They must be shown that while their land values are going lower and lower city business land values are mounting higher and higher. In fact, our populous cities are rapidly growing into "Frankenstein Monsters" whose ever increasing ground rents are destroying the men and women who created them. (See pages 11 and 12)

Please note exhibits on pages 17, 18 and 19. With almost mathematical accuracy anyone may figure <sup>the</sup> poverty conditions that prevail in any country by the number of acres of land per capita. In countries like the United States with 600 million acres of land held out of use for speculation and 150 million acres withheld from settlement, those great areas should be regarded as non-existent.

*copying to*

My little pamphlet is not a classic, though it is written in simple language that any ordinary reader should understand. Much of our Single Tax literature goes over the heads of those we desire most to convert. My pamphlet is intended to reach that class. And again, I have backed up my arguments with the best available statistics. I wish to admit, however, that I have deviated a little from the straight S. T. Doctrine, as for example on page 28, in order to create discussion and combat a strong movement here seeking to exempt all land from taxation. They are inaugurate the European system of taxation. And I believe large land owners all over the U.S. have that idea in mind.

I know you are a very busy man, yet I hope you may find time to read and express an opinion anent my little contribution.

Respectfully,

*Eugene W. Way*

P.O. Box 193, Seattle, Wash.

*Over*

ENGINEER W. WAY  
P. O. BOX 181  
SEATTLE, WASH.

Hon. Eugene W. Way  
P.O. Box 193 Seattle Wash

Dear Mr. Way

Your letter of July 2<sup>nd</sup> and your most  
interesting booklet have been received and  
I thank you for having let me see this  
pamphlet.

I will be too busy for the next two  
or three weeks to read it carefully as a  
matter of opinion, but I have perused  
it and find it to ~~be~~ contain much  
useful, and valuable, information.

I will keep it before me and it  
~~will be read~~ and  
it shall be my work, and pleasure, to  
read it carefully and give you my personal  
reaction ~~at~~ the very first opportunity.

Sincerely yours